



### Industry Partnerships

To support the expanding requirements of our client base, SSI has forged strong and viable partnerships and teaming arrangements with professional companies to supplement SSI's service and products offerings. These companies include large, medium and small businesses. Also included are minority-owned, HUB zone, veteran-owned, Alaskan Native Corporations (ANC's) and women-owned enterprises.

These business partners have been carefully screened to ensure they can deliver service that meets SSI's quality standards.

One of the most exciting additions to SSI's offerings is a Web based human capital solutions software for workforce procurement and management services. This software delivers an automated human capital management (HCM) solution designed to reduce the cost of managing contingent labor. For details, please contact us at our headquarters office.



### Memberships

- Alexandria Chamber of Commerce
- Capital Area Staffing Association (CASA)
- Coalition for Government Procurement
- Contract Services Association (CSA)
- Dialogue on Diversity
- Human Capital Institute
- National Contract Management Association (NCMA)
- National Women's Business Center
- Society for Human Resource Management (SHRM)

### Orders, Invoices and Payments

SSI's office is equipped to quickly respond to your orders via telephone, facsimile, e-mail or Internet at [www.ssibizsol.com](http://www.ssibizsol.com). Online access to contract ordering information is available through GSA Advantage! ([www.gsadvantage.gov](http://www.gsadvantage.gov)) or via a link from SSI's website. Orders for staff augmentation should include the skill requirement, length of assignment, starting date and time, location of the assignment, supervisor's name and contracted dollar amount.

Payments may be made by check, electronic funds transfer or credit card.

### Nationwide Geographic Coverage

SSI's nationwide sourcing capabilities and ability to deliver quality service have allowed clients to meet their project support objectives in varied locations. SSI provides services throughout a wide geographic area including national and international locations.

### Company Data



Establishment Code (DUNS#)	82-532-3371
Woman-Owned Small Business	Yes
Minority-Owned Business	Yes
Taxpayer ID Number (TIN)	54-1705553
CAGE Code	04RP5

# SSI Business Solutions

## Professional Support Services



## Corporate Profile

- Human Capital Management
- Workforce Procurement
- Staff Augmentation
- IT Solutions
- Business Improvement Services

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[www.ssibizsol.com](http://www.ssibizsol.com)

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## Company History

SSI Business Solutions (SSI) is a professional service company focusing on Human Capital Management, Workforce Procurement and Staff Augmentation, IT Solutions and Business Improvement Services.

SSI serves clients through distinct business units for specialized needs, interfacing and aligning divisions as necessary for those clients requiring more comprehensive services.

## Quick Response

SSI is focused on the timely, responsive and efficient solutions to federal and commercial clients. SSI strives to deliver quality and prompt service through service delivery teams composed of professionals who are proficient in the overall expectations of our clients.



## Quality Service

SSI has had a long-standing commitment to high-quality services and a strong focus on our clients' success. SSI manages projects using a philosophy of partnering with the client, understanding their business environment, focusing on their level of satisfaction and on performance-based results. SSI's project managers maintain ongoing field, telephone and electronic contact with clients and monitor projects through a formal performance evaluation program.

## Service Guarantee

SSI service-delivery teams are committed to supporting clients' objectives with accuracy, responsiveness, reliability and courtesy at all times. In the unlikely event of a service issue, SSI will promptly respond in a responsible manner and will correct and/or improve every facet of its work.

## Scope of Services

### ■ Workforce Procurement & Staff Augmentation\*

One of the most difficult challenges faced by managers is to quickly source skilled contract and full-time employees. Our dedication to excellence is reflected in our value-added methodology for targeting knowledge-based talent by:

- *Preparing a position analysis and comparative classification match*
- *Defining and matching essential competencies in the areas of education and certification, specific administrative skills, fit to the position, proven performance*
- *Meeting the career expectations of contract employees, attracting and retaining top talent with low turnover based on match to position*

### ■ IT Services and Solutions

SSI is focused on the delivery of timely, responsive and efficient IT solutions to federal and commercial clients. Our corporate management team, technical experts and human capital consultants bring a wealth of multi-disciplined expertise to our clients.

SSI partners with its clients to analyze their IT needs and to provide tailored solutions to their IT staff augmentation requirements. Our resource team of industry experts builds creative sourcing strategies coupled with hands-on leadership to ensure best value and performance in supporting agency mission objectives.

### ■ Human Capital Management

SSI assists clients to achieve a competitive advantage through developing human capital strategies that are unique to their organizational structure, culture and business goals. Our consultants hold the highest professional designation of Senior Professional in Human Resources, have extensive operational experience and knowledge, and are poised to help our clients with support in every thematic area of human capital management. We customize our services to address the needs of our clients through unbundled projects or bundled as an outsourced program.

**\* SSI performs thorough background checks and provides security cleared personnel**

### ■ Business Improvement Services

SSI provides services that support our clients in the implementation and continuation of management, organizational and business improvement efforts.

SSI has extensive experience providing services to both the public and private sector, having many years of applicable, hands-on business skills in supporting our clients with their growth management, quality control and workflow and process efficiencies.

Services available under the Business Improvement Services division include:

**Consulting Services, Survey Services, Training & Support Products and Automated Vendor Management Systems**

## Partial Client List

Since 1994, SSI has been an industry partner with many federal and commercial organizations for the delivery of human capital and information technology services.

- Anteon Corporation
- Arlington County Government
- Defense Contract Audit Agency
- Defense Logistics Agency
- EG&G Technical Services
- General Services Administration
- National Institutes of Health
- Naval Research Laboratory
- U.S. Department of Commerce
- U.S. Department of Defense
- U.S. Department of Labor
- U.S. Department of State

## Government Contracting Vehicles

SSI can provide federal agencies with a variety of contracting vehicles designed to deliver prompt and efficient service at pre-negotiated rates.

Some of these vehicles include the GSA TAPS Schedule (Contract No. GS-07F-0032N through to 2007) and GSA IT Schedule 70 (Contract No. GS-35F-0857N through 2008); GovWorks; BPA's and many others.

